



STEM/Computer Science/CTE

Joshua Sneideman – Vice President

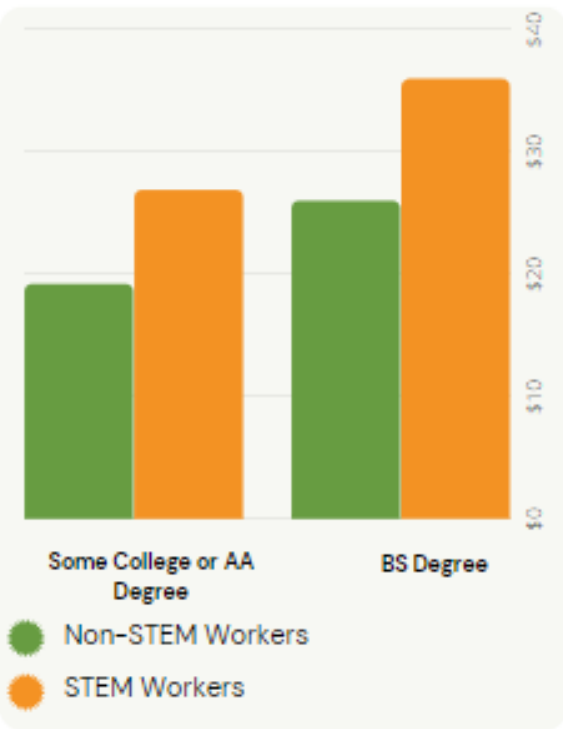




Sign up for your free account at:
www.LearningBlade.com/ID
www.CareerBladeIdaho.com

For more information, email us at:
info@LearningBlade.com

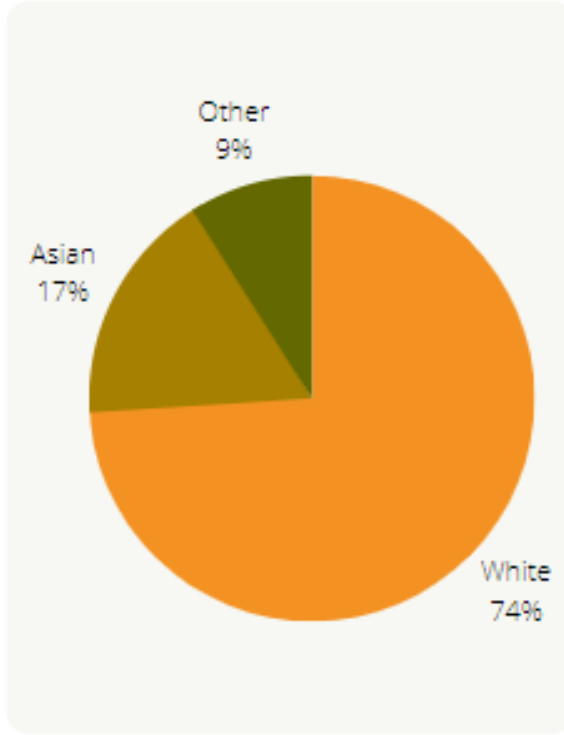
Demand for STEM, computer science, career tech workers is growing, but participation by students is lacking.



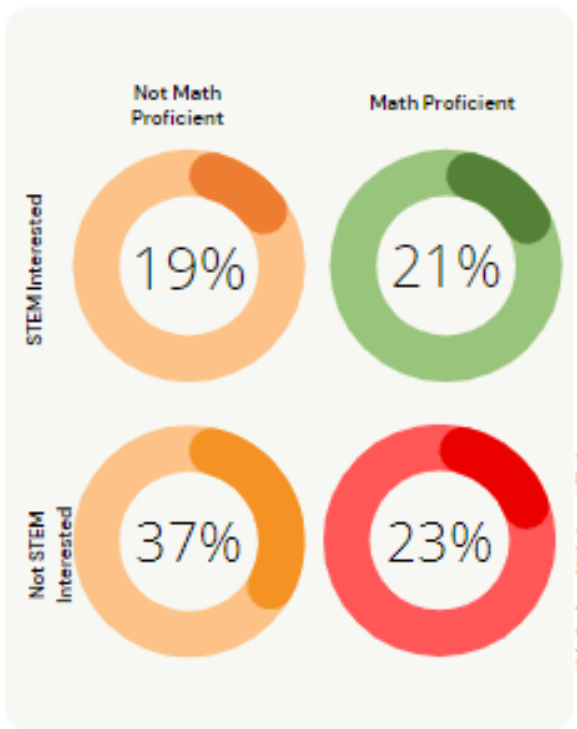
STEM Jobs pay more at all levels



Women are underrepresented in STEM



Minorities are underrepresented in STEM



23% of Students are prepared for STEM, but are not interested

12th Graders, 2013, from ACT, Inc.

Students need exposure to High-Demand careers as early as middle school.



No. 1

Reason Students do not Major in STEM is **Lack of Awareness of Careers**



94%

Middle School Students Making **Career-Related Decisions**

USA SNAPSHOTS®

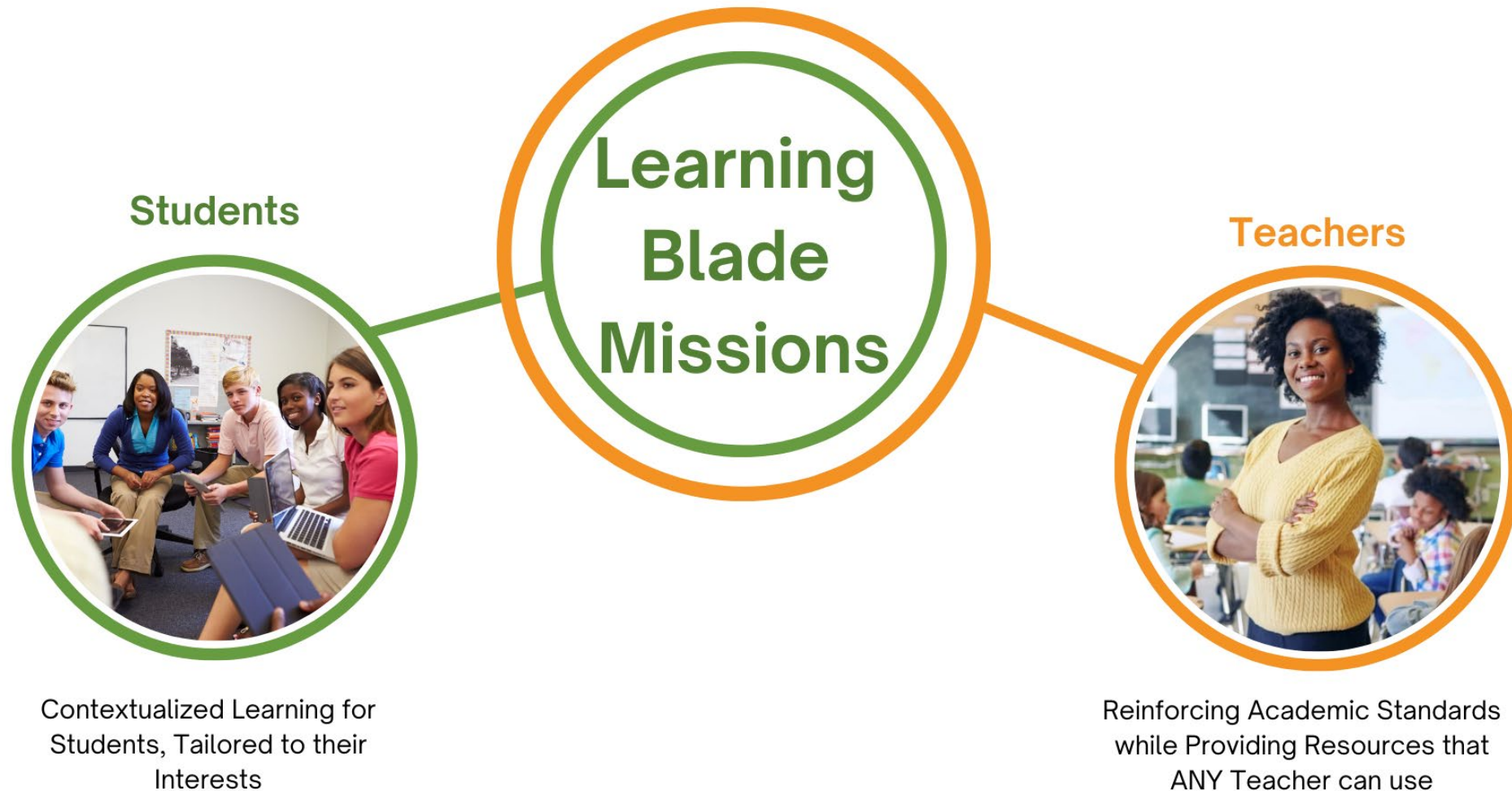
Shaky on STEM

Nearly 42% of Americans say they would have considered STEM courses if they better understood the career path.



Note STEM stands for science, technology, engineering and mathematics
Source Emerson survey of 1,019 U.S. adults
TERRY BYRNE AND PAUL TRAP, USA TODAY

We introduce students to CS and STEM Careers through “Missions”.



“Missions” involve a societal challenge that interests students



12

“Missions”
that engage
all students

Mission	Challenge	Career Clusters
Car Manufacturing	Use modern manufacturing techniques to design and build a new concept car	Advanced Manufacturing
Dolphin Rescue	Help rescue rehabilitate an injured dolphin, including creating an artificial prosthetic tail	Biomedicine, Marine Science
Energy Sources	Evaluate alternative or upgraded energy sources for a city that currently has an old coal-fired power plant	Energy Production, Environment
Entrepreneurship	Set up a new business with a focus on entrepreneurship	Finance, Business
Flu Outbreak	How health and IT professionals can use data warehousing and analysis to predict flu outbreaks using GIS and social media data	Information Technology
Fresh Food	Consider methods to increase production of local foods in a community	Agriculture
Hack Attack	Learn about methods to create and protect website, apps and social media after a school’s website and media are hacked	Computer Science
Haiti Orphanage	Design and build an environmentally-sound orphanage for children left homeless by an earthquake in Haiti	Construction, Sustainability
Heart Surgery	Conduct heart surgery and therapy for a child with a heart defect; evaluate the use of artificial hearts or heart components	Medicine
Lightweight Aircraft	Design a lightweight and easily maintained aircraft for distant missions	Lightweight Metals Manufacturing
Rescue Robots	Explore technology used for robotics design, such as sensors, electrical circuits, industrial design and computers	Electronics, Computer Science
Transportation Congestion	Evaluate new transportation methods for a city that has a traffic congestion problem	Transportation

Each Mission includes an interactive toolbox of lessons and activities.

Interactive online lessons, ready-to-use lesson plans and activities for middle and high school students. Can be used by any teacher, anywhere. Validated and proven to increase STEM/CS/CTE career interest.

Interactive Lessons

Over 400 online lessons tied to academic standards



Hands-On Projects

Mission challenges are project-based lessons using common materials



Design Thinking

Solve complex problems with the 5-step creative thinking process



Parent Discussions

Handouts and easy experiments for at-home discussions



Career Videos

Introduce over 50 careers with real-life people



3D Printing Activities

Create objects that demonstrate science principles



Intro to Coding

20-hour middle school course providing robust coding experiences



Papercraft Figures

Students make origami-type figures of 100 careers and technologies



SAI Int. brings strong experience in similar education solutions.



Creators of the ACT WorkKeys[®] curriculum: KeyTrain[®] and Career Ready 101[®] (acquired by ACT)

- Helped to create the **National Career Readiness Certificate**
- Used in approx. **15% of US high schools** and in other agencies
- Managed **28 statewide contracts** with over 4 million registered users
- Delivered **7.2 million lessons and 2.4 million hours** used per year
- Statistically proven effective at raising basic skills test scores

Tennessee-based WBE, MBE and Small Business of the Year for Chattanooga

Middle School and Perkins V for Career and Technical Education(CTE)



The Perkins V Act specifically requires career exploration in middle school:

- Section 135 (b) (1) says to “provide career exploration and career development activities through an organized, systematic framework designed to aid students, including in the middle grades, before enrolling and while participating in a career and technical education program, in making informed plans and decisions about future education and career opportunities and programs of study.”
- Learning Blade meets this need.



Car Manufacturing

Use modern manufacturing techniques to design and build a new concept car.



● ● Express missions only include these lessons.

Dolphin Rescue

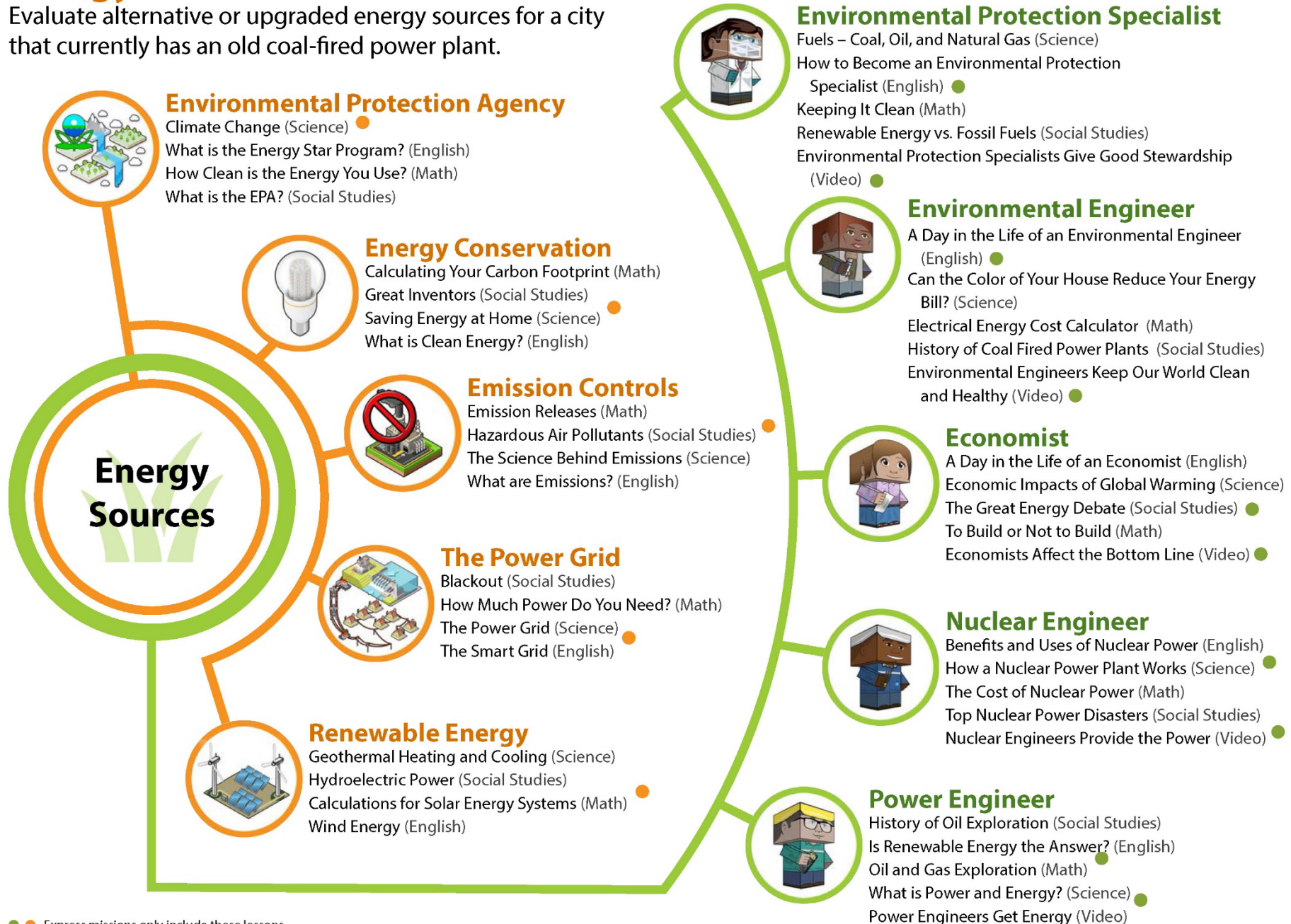
Help rescue and rehabilitate an injured dolphin, including creating an artificial prosthetic tail.



● ● Express missions only include these lessons.

Energy Sources

Evaluate alternative or upgraded energy sources for a city that currently has an old coal-fired power plant.



● Express missions only include these lessons.

Students operate missions from a mission dashboard.



DASHBOARD **MY MISSIONS** **MY LESSONS** **RESOURCES**

YOUR MISSION [MISSION CONCLUSION](#) [MISSION GUIDE](#) [SWITCH MISSIONS](#) [YOUR SCORECARD](#)

Energy Sources (Express)

TASK: Select new energy sources for a town that currently has an aging coal-fired power plant.



Express

TOOLS	STATUS
Emission Controls (Express)	✓ Completed
Energy Conservation (Express)	✓ Completed
Environmental Protection Agency (Express)	✓ Completed
Renewable Energy (Express)	✓ Completed
The Power Grid (Express)	✓ Completed

TEAMMATES	STATUS
Economist (Express)	✓ Completed
Environmental Engineers (Express)	✓ Completed
Environmental Protection Specialist (Express)	✓ Completed
Nuclear Engineer (Express)	✓ Completed
Power Engineer (Express)	✓ Completed

Missions Completed: **0 2** Mission Score: **0 9 8**  Tools Earned: 5 of 5 needed **100%** Teammates Earned: 5 of 5 needed **100%**

 Copyright © 2021 SAI Interactive, Inc. Learning Blade is a registered trademark of SAI Interactive, Inc.

LB interactive lessons introduce careers while reviewing academics.



3D Printing Technology

Types of 3D Printing

The ability to produce virtually any 3D model by repeatedly adding thin layers of material has revolutionized the design and, to some degree, the manufacturing process. The more formal term for 3D printing is "additive manufacturing." Click on each of the three types of 3D printers to learn more about them.



Layered Powder



Fused Deposition Modeling

Fused Deposition Modeling builds thin layers of material to create a 3D model. This process can use some of the same materials that can be used to create strong actual parts.

Page 3 of 30
V12.5


★★★★★

Get It Right - Calibration

Steps of a Calibration System

Place these steps in order, according to the process for developing an industry-wide system for instrument calibration.

- Determine who will perform calibrations.
- Document each instrument's tolerance levels.
- Determine and label instrument status (active, inactive, reference).
- Set up calibration schedule.
- Give every instrument an ID number.
- Track locations of each instrument.



Submit Answer

Page 31 of 35
V11

★★★★★

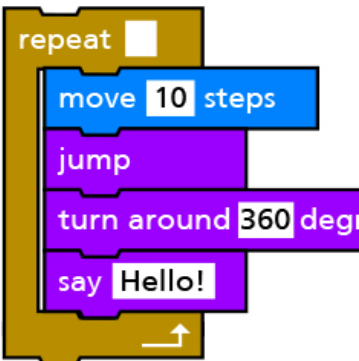
Sound is Off

Exit

The Journey of a Thousand Miles

How it Works

The next steps for your character will be to pause for a second, wave, and then say, "Goodbye."



repeat 1
move 10 steps
jump
turn around 360 degrees
say Hello!

move 10 steps

Sound is Off

Exit

LB interactive lessons introduce careers while reviewing academics.



3D Printing Technology

Types of 3D Printing

The ability to produce virtually any 3D model by repeatedly adding thin layers of material has revolutionized the design and, to some degree, the manufacturing process. The more formal term for 3D printing is "additive manufacturing." Click on each of the three types of 3D printers to learn more about them.



Layered Powder

Fused Deposition Modeling builds the model. This process can use some of the materials that can be used to create strong actual



The Journey of a Thousand Miles

How it Works

The next steps for your character will be to **pause for a second, wave, and then say, "Goodbye."**

Drag the blocks to the correct place in the programming stack.

```
repeat 1  
  move 10 steps  
  jump  
  turn around 360 degrees  
  say Hello!
```

touch toes say Goodbye!

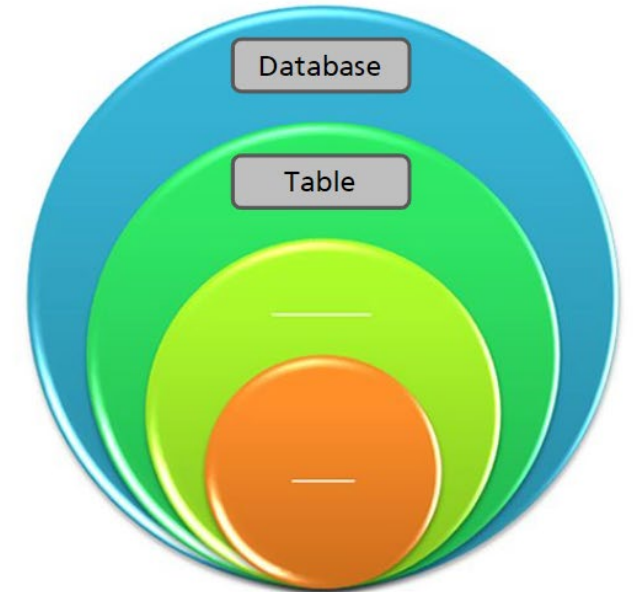
wait 1 secs wave move 10 steps

Submit Answer

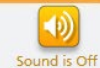
Adding It Up With a Program

Relationship Between Terms

Using the graphic onscreen, drag each term to the correct location to graphically represent the relationships of the terms to each other.



Exit



Exit



The system provides academic skills reports by class or student.



Standards Performance Report
← BACK TO STUDENT LIST

Student Name: Adam Andrews **School:** Thinking Media

Date: 05/01/2017 **Time:** 9:51 AM

Classes:

Name	Period	Teacher
3rd Period Science	0	Professor Smith

Notes: Each question may have more than one standard.
 The first response to each question in each activity session is recorded.
 Questions may be attempted more than once if the activity is repeated.

Standard Details
Activity Details

Export Reports:

ID	Category	SubCategory	Definition	Responses	Responses Correct	Responses Correct (%)	Questions	Questions Correct	Questions Correct (%)
ALL	-	-	All Responses	842	620	73%	48	25	-
6.RI.1	Reading Informational	Key Ideas and Details	Cite textual evidence to support analysis of what the text says explicitly as well as inferences drawn from the text.	100	75	75%	14	9	64 %
6.RI.10	Reading Informational	Range of Reading and Level of Text Complexity	By the end of the year, read and comprehend literary nonfiction in the grades 6–8 text complexity band proficiently, with scaffolding as needed at the high end of the range.	100	75	75%	14	9	64 %
6.RI.3	Reading Informational	Key Ideas and Details	Analyze in detail how a key individual, event, or idea is introduced, illustrated, and elaborated in a text (e.g., through examples or anecdotes).	5	0	0%	3	0	0 %
6.RI.4	Reading Informational	Craft and Structure	Determine the meaning of words and phrases as they are used in a text, including figurative, connotative, and technical meanings.	22	20	90%	4	4	100 %
	Reading	Integration of	Trace and evaluate the argument and specific claims in a text,						

NEW for 2022! – *Introduction to Coding* Course



TECHNOLOGIES	STATUS
1. Computers in our Society	Not Started
2. Basic Concepts of Programming	Not Started
3. Writing Your First Code for Robots	Not Started
4. Creating Interactive Programs	Not Started
5. Mobile Applications and Cloud Computing	Not Started
6. Common Business Applications	Not Started
7. Introduction to Cybersecurity	In Progress

CAREERS	STATUS
Computer Science Careers	Completed
Your Choice - Exploring a Career	In Progress

Missions Completed: 0/1 | Mission Score: 0/1/4 | Tools Earned: 0 of 7 needed | Teammates Earned: 1 of 2 needed | 50%

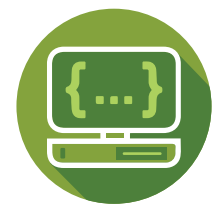
This 20-hour course provides everything you need to introduce students to computer science and real, text-based computer programming for **MIDDLE SCHOOL!**

Includes online lessons, group classroom activities, and complete lesson plans for guiding students through authentic coding experiences. Topics include:

- Computer hardware and software
- Simple algorithms and common statements
- Offline algorithm games
- Beginning programming
- Creating a simulated mobile app
- Concepts of cybersecurity and personal security
- Exploring common IT careers

```
1 #Draw a square
2 pen green, 10
3 fd 100
4 rt 90
5 fd 100
6 rt 90
7 fd 100
8 rt 90
9 fd 100
10
11 #Draw a square 2
12 pen green, 10
13 pd()
```

Coding Progression



Block-based coding



Block-based coding
with text-based code viewer



Text-based coding
with suggestions and assistance



Text-based coding

Scratch block-based coding interface showing a 'Blocks' palette with 'move forward', 'turn left', and 'turn right' blocks, and a 'when run' script area with a sequence of 'turn right', 'move forward', 'turn left', 'move forward', 'move forward', 'move forward', 'turn left', and 'move forward' blocks. A 'Run' button is at the bottom.

Scratch code viewer interface showing a Python script for a maze game. The script includes variables, a 'when started' event, and a 'def when_started1()' function that controls a turtle's movement in a maze based on bumper events.

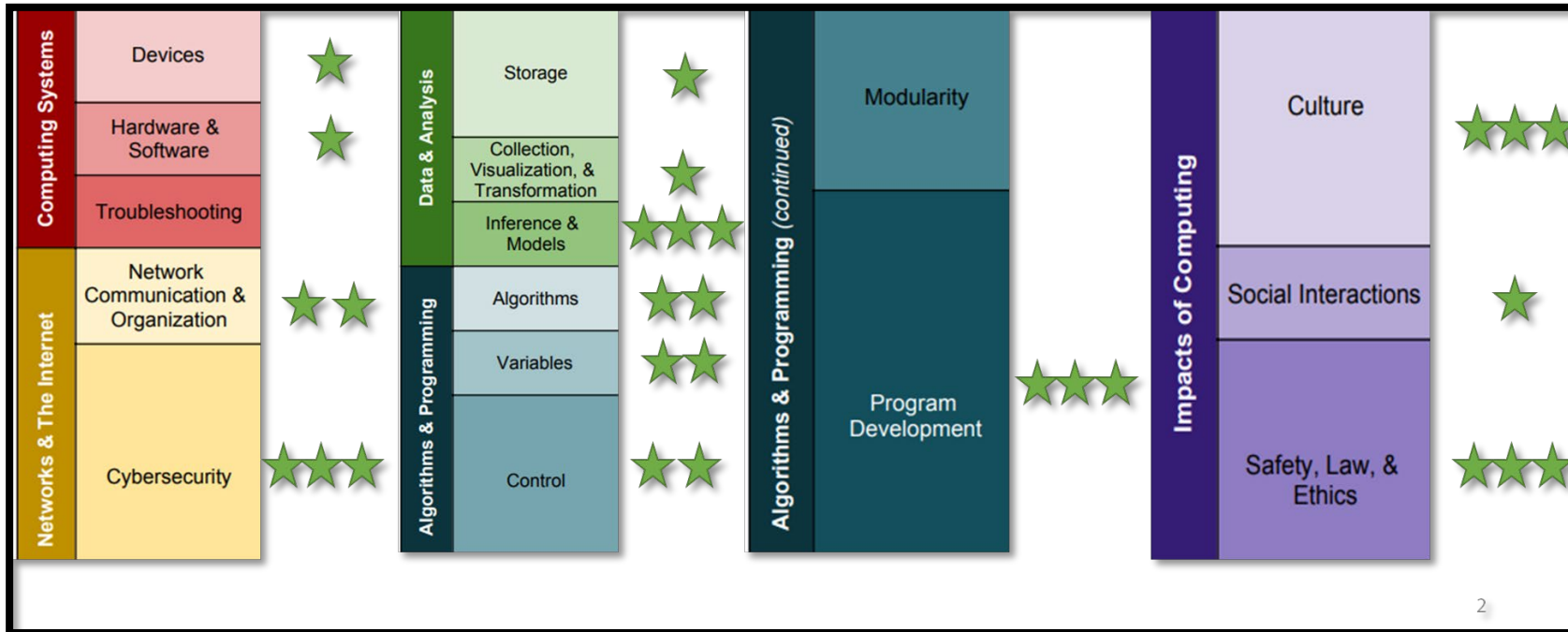
Scratch code editor interface showing a Python script for a game with a gift box image. The script includes comments and code for setting background color, creating images, and handling button events.

Scratch code editor interface showing a Python script for a turtle game. The script includes comments and code for game setup, creating turtles, and moving them in a grid.

Approved CSTA Quality PD



Learning Blade - Intro to Coding PD is accredited by CSTA for quality PD.



An independent committee of experts evaluates the indicators of quality computer science PD and elements of effective teacher PD including the following:

- **Content Focus**
- **Inclusivity**
- **Active Learning**
- **Collaboration**
- **Differentiation**
- **Models & Modeling**
- **Accessibility**
- **Feedback & Reflection**
- **Efficacy**
- **Ongoing Support**

Learning Blade Aligns with CSTA Level 2 Standards for Middle Grades

Win a 3D Printer Contest



Learning Blade will be awarding "Adventurer 3 Lite3" 3D printers to our most active schools.

Schools that complete **5,000 online lessons** during the 2022-2023 academic year will win this great printer.

WIN A 3D PRINTER

Schools have already won a 3D Printer will receive a Tello Drone!



Multiple Statewide and District Implementations



Arkansas

Arkansas Department of Education, & The Arkansas Public School Resource Center



Missouri

Missouri Department of Elementary & Secondary Education (DESE)



South Carolina

South Carolina Department of Education, Office of Career & Technical Education



Louisiana

Louisiana Department of Education



Alabama

Department of Education
Office of Career & Technical Education & Alabama Works



Tennessee

Tennessee Chamber of Commerce



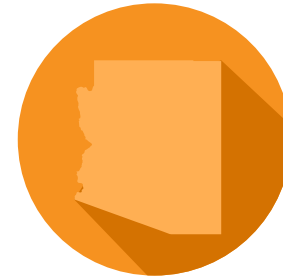
Idaho

Idaho STEM Action Center



Mississippi

University of Southern Mississippi, Mississippi Department of Education



Arizona

Office of the Governor Doug Ducey, AZonTrack, & Generation Schools Network



New Hampshire

New Hampshire Department of Education

Also, Multiple Districts/Schools in:
Florida, Georgia, Kentucky, Maryland, North Carolina, Ohio

Our accomplishments are nationally recognized.



Validation from Battelle

Learning Blade has been validated as a supplemental tool for increasing STEM career awareness and interest by Battelle.



Selected as an “Accomplished” solution in the STEMworks database by WestEd by meeting rigorous design principles, and evaluation by independent reviewers.



Recognized by NREA as an effective means for bringing STEM career awareness and interest to rural schools.


Our results have been independently validated.




Student Survey Results Validated by Battelle:

- **55% Increase** in students who strongly agree that they are interested in a career in Computer Sci.
- **Doubling** the # of students interested in becoming an engineer and/or scientist
- **79% Increase** in students recognizing “*Math is helpful when solving interesting problems.*”
- **69% Increase** in students recognizing “*What I learn in school will be useful later in life.*”
- **56% Increase** in students interested in **taking advanced math classes** in high school.

59% 
MORE LIKELY
TO BE INTERESTED
IN STEM CAREERS

140% 
MORE LIKELY TO
RESPOND THAT
THEY KNOW
WHAT STEM
WORKERS DO

70% 
MORE LIKELY TO TALK ABOUT
SCIENCE WITH OTHERS

Results from Student Surveys

Independent Ed.D. Research Results: Katherine Kendall, 2017. All items $p < .001$, $N = 276$

Learning Blade users were more likely to intend to pursue STEM careers:

- **59% more likely** to be interested in a STEM career
- **84% more likely** to want a job that designs or builds things
- **140% more likely** to respond that they knew what STEM workers do
- **70% more likely** to be willing to like to talk about science with others

Selected as “Accomplished” in STEMworks database by WestEd by meeting rigorous design principles and evaluation by independent reviewers

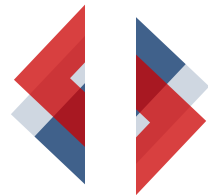
STEMWORKS

Learn more at <http://link.learningblade.com/results>



The Issue?

**Shortage of
Qualified Workers**

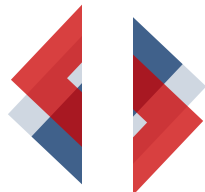


**Students Unaware
of Career Pathways**



The Cause?

Students “Can’t Be
What They Can’t See”



Teachers Lack Time
and Resources to Keep up
with and Incorporate
Local Careers and
Industries

Lessons Link Academics to Local Careers



Lesson plans are individually tailored to the grade level and local regions of the state.

Lessons include:

- Career Name and Description
- Student Self-Paced Academic Lesson
- Lesson Plan for Hands-On or Creative Thinking Problem Solving
- Career Connection – how the lesson connects to the career
- Local Connections – regional employers that hire this type of career
- Salary and Outlook
- Academic Standards Alignment

Career Blade – Informs Students of Local Careers



By Age Range:

- K-2
- 3-5
- 6-8
- 9-12

By Industries

By Local Businesses

By Careers:

- CNC Operator/Machinist
- Computer Programmer
- Database Administrator
- Data Scientist
- Electrician
- Farmer / Rancher
- Financial Analyst
- Industrial Maintenance
- Info Security Analyst
- Marketing Manager
- Nursing
- Production Manager
- Supply Chain Analyst
- Truck Driver
- Welder

How to Get Started



Home

I am with a School

News

Teacher Access

About Us



Each lesson includes:

- Career name and description
- Lesson Plan for hands-on or creative thinking problem solving
- Career Connection illustrating how the lesson connects to the career
- Local Connections featuring regional employers that hire this type of career
- Salary and Outlook
- Academic Standards Alignment with answer key and/or teacher rubric

You can access the lesson plans here.

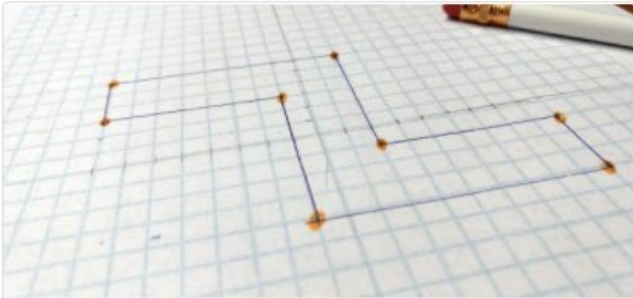


View Lessons By Grade



All Lessons in My Grade

Home Lessons My Grade



CNC Operators and Machinist: Using Precision Machinery

Grade Level: 6-8

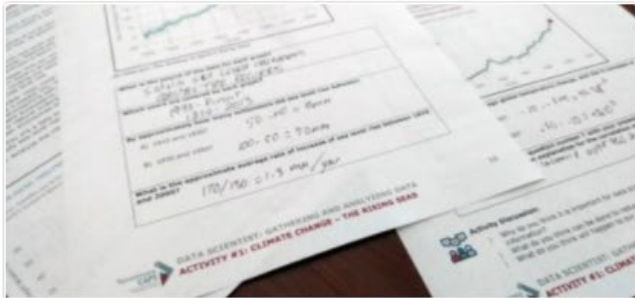
Students will explore the roles of a CNC Operator that enable them to fabricate part and tools.



Computer Programmer: Hour of Code - Intermediate

Grade Level: 6-8

Computer Programmers create, modify, and test the code, forms, and script that allow computer applications to run. Work from specifications drawn up by software developers or other individuals.



Data Scientist: Gathering and Analyzing Data

Grade Level: 6-8

Students will be introduced to the career of a data scientist and how they analyze and interpret data.



Searches Lead Teachers/Staff to Lessons Plans



NURSING: NURSES HELP MAINTAIN HEALTHY LIFESTYLE



LESSON PLAN OVERVIEW



Purpose: This lesson plan highlights some of the skills a Nurse provides for patients. Licensed Practical Nurses (LPN), Licensed Vocational Registered Nurses (RN) provide and coordinate patient care, educate about various health conditions, and provide advice and emotional support to their family members.

Grade Level: 3-5

Learning Objectives:

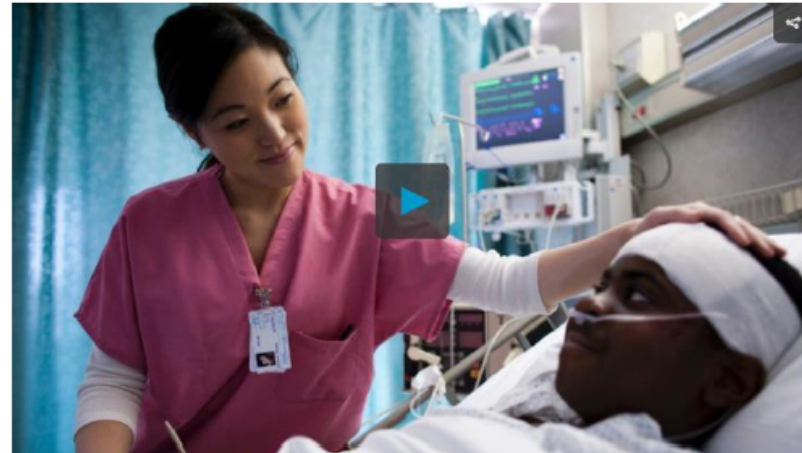
- › Students will explore the roles of nurses in common healthcare situations.
- › Students will learn how to measure and record resting and active pulse rates.
- › Students will complete a design thinking exercise of developing a heart health menu plan.
- › Students will gain an insight into the nursing profession, including common job tasks, salary, Act



Class Message: Today we are going to explore nursing careers within the healthcare system. We will discuss common nursing tasks, like checking vital signs, and practice doing some of the tasks that nurses do in their work. We will also discuss healthy living and create a plan for a healthy heart.

A Nurse provides and coordinates patient care to include assessing patients' condition, recording medical history and symptoms, administering patient medicine and treatment, consulting and collaborating with doctors and other healthcare providers, performing diagnostic tests and analyzing results, and teaching patients and their families how to manage illness or injury at home.

Let's watch this brief video to better understand the role of a Nurse and how they affect our everyday lives.



Nurses: Experts in Patient Care (<http://tn-caps.com/r/35VNR>)

Lessons Plans Lead to Activities



DRAFT for REVIEW ONLY – DO NOT DISTRIBUTE.

Activity Procedure:

- › Using the first and second fingertips, press firmly but gently on the arteries until you feel a pulse.
- › Begin counting the pulse when the clock's second hand is on the 12.
- › Count your pulse for 60 seconds (or for 15 seconds and then multiply by four to calculate beats per minute).
- › When counting, do not watch the clock continuously, but concentrate on the beats of the pulse.
- › If unsure about your results, ask another person to count for you.

Activity Results: Record your pulse rate results in the spaces below, then compare your results to the Pulse Rate Chart shown.

Charting Your Results	Results
Resting Pulse Rate	
Active Pulse Rate	
Difference between Active & Resting	

Pulse Rate Chart

Age	Pulse Range	Are You Within This Range?
3 to 4 years old	80 to 120 beats per minute	
5 to 6 years old	75 to 115 beats per minute	
7 to 9 years old	70 to 110 beats per minute	
10 years and older	60 to 100 beats per minute	

Activity Discussion:

- › How easy was it to measure pulse rate in the different ways shown above?
- › Why is it important to measure a person's pulse rate in different situations?
- › How did your pulse rate compare to the Pulse Rate Chart?
- › How can doctors and nurses use pulse rate information to help patients?
- › Why is measuring a patient's pulse rate every time they visit a doctor helpful?

NURSES HELP MAINTAIN HEALTHY LIFESTYLES

ACTIVITY #1: LOOKING AFTER HEALTHY HEARTS

DRAFT for REVIEW ONLY – DO NOT DISTRIBUTE.

ACTIVITY #1: LOOKING AFTER HEALTHY HEARTS

Introduction: Nurses gather important information about patients so doctors can provide better medical care. Part of this information is taking a patient's vital signs to include Pulse Rate. A nurse checks your pulse to check your heart's rate, rhythm, and regularity. Each pulse matches up with a heartbeat that pumps blood into your arteries. The force of the pulse helps evaluate the amount (strength) of blood flow to different areas of your body. If a patient's pulse rate is too low or too high, it is a possible indicator that the patient is not following a healthy diet and lifestyle. The four main vital signs most often monitored by health care providers are:



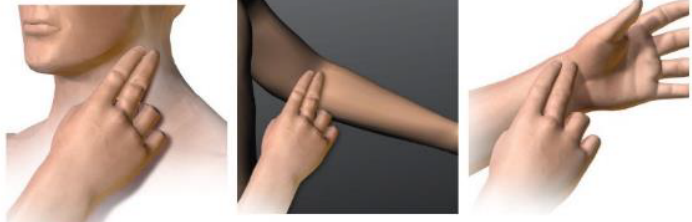
- › **Body temperature** – the average temperature inside your body
- › **Pulse rate** – the rate at which your heart beats
- › **Respiration rate** – the rate at which you take breaths
- › **Blood pressure** – the amount of effort it takes to pump blood through your body

Activity Description: Today, we are going to practice measuring pulse rate. In this activity you'll be counting the number of times the heart beats per minute. As the heart beats, it pushes blood through the arteries, causing the arteries to expand and contract with the flow of blood. You can feel the beats by firmly pressing on the arteries, which are located close to the surface of the skin at certain points of the body.

Your pulse can be found:

- › on the side of the neck
- › on the inside of the elbow
- › at the wrist

NOTE: If you use the lower neck, be sure not to press too hard, and never press on the pulses on both sides of the lower neck at the same time to prevent blocking blood flow to the brain.



NURSES HELP MAINTAIN HEALTHY LIFESTYLES

ACTIVITY #1: LOOKING AFTER HEALTHY HEARTS

Activities Lead to Employer Engagement



Lesson plans include specific contact information and interaction opportunities:

- Guest speakers or Panelists
- One-day Field Trips
- Mentoring students
- Video or picture uploads
- Resume reviews, project feedback or interview preparation
- Volunteer opportunities
- Learning opportunities
- Employment
- Career Fairs
- Curriculum support or experiential learning programs
- Sponsorships and/or equipment donations
- Product Donation

The screenshot shows the Ballad Health website. At the top, there is a navigation bar with links for Home, Lessons, Businesses, and Ballad Health. The main content area features the Ballad Health logo and a mission statement: "Honor those we serve by delivering the best possible care is the mission of Ballad Health. Created in early 2018 from legacy health care systems in our region, Ballad Health is committed to building a legacy of superior health by listening to and caring for those we serve." Below this, there are two columns of information. The left column is titled "Address" and lists the location: "Ballad Health, 1019 West Oakland Avenue Suite 1, Johnson City, Tennessee 37604". The right column is titled "Engagement" and lists various opportunities: "Career Fairs", "Employment (paid internships, apprenticeships, co-ops)", "Guest speakers (virtual)", "Guest speakers or panelists (in person)", "Learning opportunities (job shadowing, externships, internships)", "Mentoring students", "Resume reviews, project feedback or interview preparation", "Young Elementary School : Kindergarten through 2nd grade", "Mature Elementary School : 3rd through 5th grade", "Middle School : 6th through 8th grade", and "High School : 9th through 12th".

